



# Damien Villani

BANKING & FINANCE

## EDUCATION

**2018 - 2021 - Bachelor of Science in Business Economics at HEG Fribourg  
bilingual section (FR/DE)**

**2018 - First Certificate in English - Cambridge School - Shafston College in Gold  
Coast (Australia)**

**2013 - 2016 - Commercial banking apprenticeship - Profile M - Banque  
Cantonale du Valais / and CYP courses in Banking**

## PROFESSIONAL EXPERIENCE

**01/01/2024 -**

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**Incore Bank AG**

### COMPLIANCE OFFICER

- Implementation of Software in AML as Product Owner
- Conducting report and analysis in client and transactions

**01/08/2020 -**

**01/12/2023**

**Banque Cantonale  
du Valais**

### COMPLIANCE OFFICER

- Starting as a Junior, then promotion to Compliance Officer
- KYC processing, clarification of AML transactions, due diligence on counterparties and prospects, statistics, drafting of annual report, drafting and presentation to MROS Communications Committee
- Responsibility for allocating AML tasks '

**01/03/2020 -**

**01/08/2020**

**Banque Cantonale  
du Valais**

### RELATIONSHIP MANAGER - E-BANKING & CUSTOMER CENTER

- Part-time alongside my bachelor's degree
- Responding to customer complaints, online portfolio management

**2016 - 2017**

**Banque Cantonale  
du Valais**

### RELATIONSHIP MANAGER - PRIVATE CLIENTS & CASH DESK

- Customer portfolio management, opening and managing accounts / banking products
- Handling customer complaints, making appointments and preparing the necessary files/documents

**2013-2016**

**Banque Cantonale  
du Valais**

### COMMERCIAL BANKING APPRENTICESHIP - BANQUE CANTONALE DU VALAIS

- Completion of vocational and banking courses (CYP)
- 3-6 month work placement in the bank's major departments
- Retail Banking, Mortgage, Private Banking, Corporate Clients, Financial Markets and Back-Office services

## ABOUT ME

Working in the banking sector since 2013, I have been able to observe and comprehend how the industry has evolved. I am passionate about contributing to innovation and am eager to continue learning and developing my skills in this area. I enjoy collaborating with teams, adapt quickly to new challenges, and am a fast learner. As a self-directed professional, I am adept at managing stress and consistently meeting tight deadlines.

## CONTACT

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 Damien Villani (LinkedIn)

## INTERESTS & SIDE ACTIVITIES

- Football Coach & player
- Cashier in a sports association
- Tennis
- Guitare
- Ski

## REFERENCES

On request

## SKILLS

### LANGUAGES

French  
English  
German

### SOFT SKILLS

Ability to adapt, stress management, extensive knowledge of banking, initiative, analytical and detail-oriented.

### SOFTWARE

- Office (Excel, Word, PowerPoint etc)
- Finnova
- IMTF - SIRON, Hypersuite, Adverse Media
- Appway
- Pronova
- World Check (Refinitiv)
- YouDoc
- Jira
- Bloomberg